Announcement no. 1/2019 Date: 31 January 2019



COMPANY ANNOUNCEMENT AND PRESS RELEASE

Gabriel Holding A/S Company registration no. 58 86 87 28 Q1 report 2018/19 (1 October 2018 – 31 December 2018)

Gabriel Holding A/S - first quarter of the 2018/19 financial year

Summary:

Gabriel Holding A/S delivers growth of 14% in revenue and an increase of 16% in profit before tax from continuing operations, as expected for the first quarter.

- Revenue increased by 14% to DKK 164.8 million (DKK 144.7 million).
- Operating profit (EBIT) increased by 21% to DKK 16.5 million (DKK 13.7 million).
- Profit before tax from continuing operations increased by 16% to DKK 16.6 million (DKK 14.2 million).
- Return on invested capital was 32.8% (35.7%).
- Operating margin was 10.0% (9.5%).
- The operating company Gabriel A/S acquired the share capital in the fabric manufacturer UAB Baltijos Tekstilė in Lithuania in the first quarter.

Expectations for the 2018/19 financial year:

• Realised revenue and earnings are in line with management's expectations, which remain: growth in revenue and earnings of the order of 10-20%.

Gabriel Holding A/S Hjulmagervej 55 9000 Aalborg, Denmark Phone: +45 9630 3100

Contact: Anders Hedegaard Petersen, CEO

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| GROUP | | | |
|--|---------|---------|-----------|
| Financial highlights, DKK million | 2018/19 | 2017/18 | 2017/18 |
| | Q1 | Q1 | Full year |
| Net revenue | 164.8 | 144.7 | 598.7 |
| Operating profit (EBIT) from continuing operations | 16.5 | 13.7 | 55.3 |
| Share of profit after tax in joint venture | 0.6 | 0.7 | 2.5 |
| Net finance income and costs | -0.6 | -0.2 | -0.7 |
| Profit before tax from continuing operations | 16.6 | 14.2 | 57.0 |
| Tax | -3.5 | -2.9 | -12.9 |
| Profit after tax from continuing operations | 13.0 | 11.3 | 44.2 |
| Profit after tax from discontinuing operations | 0.2 | 0.1 | 1.0 |
| Profit for the period | 13.2 | 11.4 | 45.2 |
| | | | |
| Statement of financial position total | 490.0 | 399.7 | 436.1 |
| Equity | 246.8 | 217.8 | 251.3 |
| Invested capital | 224.0 | 178.7 | 204.4 |
| Working capital | 137.5 | 113.8 | 135.1 |
| Cash flows from operating activities | 5.7 | 7.2 | 39.7 |
| Investments in property, plant and equipment | 6.3 | 4.5 | 17.8 |
| Depreciation, amortisation and impairment losses | 3.0 | 2.5 | 15.5 |
| | | | |
| Financial ratios: | | | |
| Gross margin, % | 40.7 | 38.8 | 39.3 |
| Operating margin (EBIT margin), % | 10.0 | 9.5 | 9.2 |
| Return on invested capital (ROIC) before tax, % | 32.8 | 35.7 | 28.6 |
| Earnings per share (EPS), DKK | 28.0 | 24.1 | 23.4 |
| Return on equity, % | 22.7 | 22.0 | 18.7 |
| Price earnings (PE), DKK | 21.6 | 21.2 | 26.0 |
| | | | |
| Number of employees (average over the period) | 613 | 474 | 517 |
| - of whom in production | 347 | 271 | 296 |

Contact: Anders Hedegaard Petersen, CEO