

COMPANY ANNOUNCEMENT AND PRESS RELEASE

Gabriel Holding A/S
Company registration no. 58868728
Interim report H1 2021/22
(1 October 2021 – 31 March 2022)

Gabriel Holding A/S – first half of the 2021/22 financial year

Summary:

Gabriel Holding A/S achieves 34% revenue growth and a 48% increase in operating profit (EBIT).

- The Group's revenue was DKK 522.8 million (DKK 388.3 million), the equivalent of 34% growth
 - Revenue in the second quarter was DKK 275.8 million (DKK 201.8 million), the equivalent of 37% growth
- Gross profit fell to 34.1% (37.0%) in the first half-year because price increases on carriage, raw materials, components, energy etc. have not been fully compensated through price adjustments to the Group's selling prices.
- Earnings before depreciation, amortisation and impairment losses (EBITDA) increased by 32% to DKK 64.1 million (DKK 48.6 million)
- Operating profit (EBIT) increased by 48% to DKK 44.0 million (DKK 29.7 million)
 - Operating profit in the second quarter was DKK 23.5 million (DKK 14.5 million), an increase of 62%
- Profit before tax increased by 60% to DKK 46.6 million (DKK 29.1 million)
 - Profit before tax in the second quarter was DKK 24.9 million (DKK 16.8 million), an increase of 48%
- Return on invested capital was 19.6% (13.5%)
- Operating margin was 8.4% (7.6%).

Expectations for the 2021/22 financial year:

After the first half-year, expectations are revenue of the order of DKK 990-1,020 million (DKK 809.7 million in 2020/21) and operating profit (EBIT) of the order of DKK 73-78 million (DKK 58.6 million in 2020/21). This is equivalent to revenue growth of 22-26% and an increase of 25-33% in the operating profit (EBIT).

The expectation for the second half-year is thus revenue of DKK 467-497 million compared to DKK 422 million last year. The second half of the 2020/21 financial year was the first normal period after the pandemic, and growth equivalent to 11-18% is expected.

The Group's order intake and order book remain strong and, combined with good execution of its growth strategy, form the basis for the expectation of continued growth. Management also notes that the war in Ukraine and the high rate of inflation could negatively affect the development of both revenue and profit.

GROUP					
Financial highlights, DKK million	2021/22	2020/21	2021/22	2020/21	2020/21
	H1	H1	Q2	Q2	Full year
Net revenue	522.8	388.3	275.8	201.8	809.7
Earnings before depreciation, amortisation and impairment losses (EBITDA)	64.1	48.6	33.7	23.9	96.5
Operating profit (EBIT)	44.0	29.7	23.5	14.7	58.6
Share of profit after tax in joint venture	0.0	1.7	-0.1	0.9	3.0
Net finance income and costs	2.6	-2.3	1.5	1.2	-2.8
Profit before tax	46.6	29.1	24.9	16.8	58.8
Tax	-11.0	-7.0	-6.0	-4.0	-12.6
Profit for the period	35.7	22.0	19.0	12.8	46.2
Statement of financial position total	808.6	667.6			731.2
Equity	341.6	296.7			322.1
Invested capital	522.0	430.7			474.7
Working capital	273.4	203.6			223.8
Cash flows from operating activities	-0.8	7.8	-12.4	6.6	39.4
Investments in property, plant and equipment	15.3	1.9	12.6	0.7	27.8
Depreciation, amortisation and impairment losses	20.1	18.9	10.2	9.2	37.9
Financial ratios:					
Gross margin, %	34.1	37.0	33.4	35.4	36.4
Operating margin (EBIT margin), %	8.4	7.6	8.5	7.3	11.9
Return on invested capital (ROIC) before tax, %	19.6	13.5	20.9	15.6	13.3
Earnings per share (EPS), DKK	37.7	23.3	40.1	27.1	24.4
Return on equity, %	22.3	15.0	23.8	17.4	15.3
Market price at end of period, DKK	628	700			630
Price earnings (PE), DKK	16.6	30.0	15.7	25.8	25.8
Number of employees (average over the period)	1,317	1,153	1,384	1,183	1,163
– including production staff	1,044	901	1,105	929	907