



BUSINESS MANAGER

DesignMaster

Would you like to bring a strong design strategy to life through research and creative, reliable and value-adding partnerships?

As Business Manager, DesignMaster you will be in charge of and further develop and strengthen a strong brand within the European textile and furniture industry. You will be head of DesignMaster and a member of the management team at Gabriel A/S, and you will report directly to the CEO of Gabriel A/S.

The Business Manager, DesignMaster is overall responsible for managing the European portfolio of product development projects carried out in collaboration with global key customers and internal business units. You will ensure that DesignMaster delivers innovative products, and that the process is well managed and documented. A core task is to ensure that DesignMaster acts as an advisor in delivering niche knowledge within innovative design and development of upholstery fabrics and related materials, upholstery solutions, and furniture. Together with the Creative Director you will set the direction of the design strategy for Gabriel on the European market.

You will lead and develop the team of 10 employees in DesignMaster, who will be reporting to you.

The position will be based in Gabriel's headquarters in Aalborg, Denmark, and you will have approx. 40 travelling days per year.

Business and product development oriented manager

You are able to lead a product development process with innovative products through great management of people and processes. You are proactive, analytical, persistent and able to transform strategy into action. As an innovative and business oriented manager you motivate others to think creatively and at the same time ensure value adding to the business. You have strong coaching skills, and you are able to build trusting relationships. You are excellent at stakeholder management and know how to cooperate with customers and managers at all levels.

You have a relevant educational background e.g. in product or industrial design or product development and innovation. You need to have strong experience with managing product development projects in an international company. Market knowledge of textile, furniture, fashion or related industries is an advantage but not a requirement. You might have experience as a manager, but this could also be your first formal manager position.

You are a strong communicator and you are fluent in spoken and written English.

What Gabriel offers

This is a central position in an innovative, ambitious and growing global company with strong values and a highly respected image. The importance of this role is significant since innovative product development is crucial to the brand and the business.

Application

Mercuri Urval is handling the recruitment process. Please upload your application and CV. Reference number: **DK-04463**.

[UPLOAD APPLICATION AND CV](#)

About DesignMaster

DesignMaster was established as an independent Business Unit in 2006 and is Gabriel's multidisciplinary department for design and product development embracing the entire process from idea through development and test production to the final product, with invariable requirements to the properties of the products, design, logistics, and documented quality and environmental performance. The business unit brings innovation strategy to life through research and creative, reliable and value-adding partnerships and thereby support customers' and users' future desires, behaviour and needs.

DesignMaster's core strength is the designing and development of products and services related to the fabric, upholstery and furniture industry.

The department has 10 employees with special competences within fabrics and industrial design – and everyone is part of the development of new products and solutions in direct cooperation with internal and external customers and suppliers.

About Gabriel

Europe's leading supplier of furniture fabrics Innovation and value-adding partnerships are fundamental values of Gabriel A/S, which is one of Europe's leading suppliers of furniture fabrics. Gabriel A/S, which has more than 450 employees in Europe, Asia and the US, is headquartered in Aalborg, Denmark. Gabriel A/S develops and sells upholstery fabrics, components, upholstered surfaces and related products and services for customers worldwide. Gabriel A/S is a modern, listed company based on traditions dating more than 160 years back.

You can learn more about Gabriel by visiting the website at www.gabriel.dk.

Gabriel®