



# BUSINESS MANAGER DesignMaster

## Innovative and relations-oriented manager for global textile company

Gabriel is the furniture industry's preferred development partner and supplier of upholstery fabrics, components and related products and services, and is growing significantly in a global marketplace.

The position as Business Manager, DesignMaster Europe is open and offers the opportunity to take charge and to further develop and strengthen a strong brand within the European textile and furniture industry.

The Business Manager, DesignMaster is reporting directly to the CEO of Gabriel A/S and will be a member of the Management Team at Gabriel A/S. The Business Manager is responsible for the Business Unit currently consisting of 10 employees, and managing the European portfolio of product innovation projects together with global Key Accounts.

As Business Manager, DesignMaster you will, in close collaboration with the Creative Director, set the direction of the design strategy for Gabriel on the European market.

The Business Manager, DesignMaster is responsible for the portfolio of product development projects performed in collaboration with Key Customers and internal business units.

Furthermore, the Business Manager is ensuring that DesignMaster acts as advisor in delivering niche knowledge within innovative design and development of upholstery fabrics and related materials, upholstery solutions, and furniture design.

### You have

- extensive market knowledge within textile, furniture, fashion or related industries
- a relevant educational background in product and industrial design
- professional experience applied through similar or related positions in international environments
- managed single product development projects as well as a portfolio of several projects
- experience with cross-functional collaboration and customer projects

You are creative and entrepreneurial, analytical and proactive. You are an innovative leader that motivates to think creatively and at the same time ensures efficiency and value adding to the business. You are a strong communicator, and connect easily with end users, stakeholders and colleagues at any level.

The right candidate is offered a great challenge and opportunity for personal and professional development and a career in an ambitious, innovative and growing company.

Travelling days: Approx. 40 days per year

Place of work: Aalborg

### Further details

If you want to know more about the position or the company, you are welcome to contact Creative Director Inger Mosholt Nielsen, phone +45 2347 3165 or email [imn@gabriel.dk](mailto:imn@gabriel.dk)

### Application

Accession happens when we have the right candidate, and applications received are assessed regularly.

Please send your application and CV as soon as possible to HRMaster Jeanette Horthy Stenrøjl at [jes@gabriel.dk](mailto:jes@gabriel.dk), attaching a copy of any relevant examination and course certificates.

All applications will be treated confidentially

### About DesignMaster

DesignMaster is Gabriel's multidisciplinary department for design and product development embracing the entire process from idea through development and test production to the final product. The department has today 10 employees – with special competences within fabrics and industrial design – everyone is a part of the development of new products and solutions in direct cooperation with internal and external customers and suppliers.

### About Gabriel

Innovation and value-adding partnerships are fundamental values of Gabriel A/S, which is one of Europe's leading suppliers of furniture fabrics. The company, which has approx. 300 employees in different countries, is headquartered in Aalborg. We develop and sell upholstery fabrics, components, upholstered surfaces and related products and services for customers worldwide. Gabriel A/S is a modern listed company based on traditions dated more than 160 years back.

Further information at [www.gabriel.dk](http://www.gabriel.dk)

**Gabriel®**