

COMPANY ANNOUNCEMENT AND PRESS RELEASE

Gabriel Holding A/S
Company registration no. 58868728
Quarterly report, three quarters of 2020/21
(1 October 2020 – 30 June 2021)

Gabriel Holding A/S – three quarters of the 2020/21 financial year

Summary:

Gabriel Holding A/S delivers 5% growth in revenue to DKK 586.4 million and a 16% increase in profit before tax to DKK 40.0 million.

The development is a result of increases in all main business areas and reflects a third quarter when revenue increased by 43%.

Expectations for the full financial year are maintained.

Selected financial ratios:

- Revenue increased by DKK 30.1 million (5%) to DKK 586.4 million (DKK 556.3 million)
 - Revenue in the third quarter increased by DKK 59.6 million to DKK 198.1 million (DKK 138.3 million), an increase of 43%
 - All business units contributed to the realised growth in the first nine months of the year
- Operating profit (EBIT) increased by 6% to DKK 43.0 million (DKK 40.4 million)
 - Operating profit (EBIT) in the third quarter was DKK 13.3 million (DKK 0.7 million)
- Net finance income and costs in the period were DKK -5.5 million (DKK -8.0 million)
- Profit before tax increased by 16% to DKK 40.0 million (DKK 34.5 million)
 - Profit before tax in the third quarter was DKK 10.9 million (DKK -2.2 million)
- Return on invested capital was 12.1% (13.9%)
- Operating margin was 7.3% (7.3%)

Expectations for the 2020/21 financial year:

- In the 2019/20 annual report, management predicted that the Group's revenue and earnings in the second half of the year 2020/21 would bounce back from a negative trend for the first half.
- After five months' operation, the realised results exceeded management's expectations for the full financial year. On that basis, the total expectations were upwardly adjusted to revenue in the upper half of the announced range of DKK 760-790 million and profit before tax of the order of DKK 55-60 million (instead of the original DKK 50-55 million).

- Increases in freight costs and in some raw material prices make efficient production costing difficult and introduce elements of uncertainty into our expectations for the fourth quarter of the year and thus our full-year expectations, which are nevertheless maintained after nine months of the 2020/21 financial year.

GROUP					
Financial highlights, DKK million	2020/21	2019/20	2020/21	2019/20	2019/20
	9 months	9 months	Q3	Q3	Full year
Net revenue	586.4	556.3	198.1	138.3	727.3
Earnings before depreciation, amortisation and impairment losses (EBITDA)	71.0	67.5	22.4	10.1	80.3
Operating profit (EBIT)	43.0	40.4	13.3	0.7	41.9
Share of profit after tax in joint venture	2.5	2.0	0.8	0.1	2.9
Net finance income and costs	-5.5	-8.0	-3.2	-3.0	-12.8
Profit/loss before tax	40.0	34.5	10.9	-2.2	32.0
Tax	-9.2	-8.1	-2.2	-0.1	-7.0
Profit/loss for the period	30.8	26.3	8.8	-2.3	25.0
Statement of financial position total	685.0	663.3			645.5
Equity	306.2	286.9			283.4
Invested capital	467.6	416.3			411.3
Working capital	214.6	167.1			172.3
Cash flows from operating activities	15.5	47.0	7.7	32.1	57.2
Investments in property, plant and equipment	4.4	6.4	2.5	1.8	22.7
Depreciation, amortisation and impairment losses	28.0	27.1	9.1	9.4	38.4
Financial ratios:					
Gross margin, %	37.0	37.6	37.0	38.7	37.6
Operating margin (EBIT margin), %	7.3	7.3	6.7	0.5	5.8
Return on invested capital (ROIC) before tax, %	12.1	13.9	9.9	0.8	8.4
Earnings per share (EPS), DKK	21.7	18.6	18.6	-4.8	13.2
Return on equity, %	13.9	12.3	11.8	-3.2	8.9
Market price at year end, DKK	696	755			690
Price earnings (PE), DKK	32.0	40.7	37.5	-157.0	52.2
Number of employees (average over the period)	1,162	1,114	1,177	1,026	1,151
– including production staff	906	795	917	712	785